

### ARE YOU LOOKING TO REACH THOUSANDS OF ENGAGED READERS IN SOUTH JERSEY?

Our mission is to foster community engagement, celebrate local achievements, and connect South Jersey residents through high-quality journalism by delivering timely, accurate, and compelling news that reflects the unique character and aspirations of our region.

Despite the shift towards digital advertising, there is potential for our newspaper to attract consumers for local businesses. The "buy local" movement is gaining serious traction in South Jersey, promoting the importance of supporting local businesses. Our newspaper can effectively target and reach this audience by tapping into this trend with our content. Our target audience is residents, businesses, schools, local government and organizations in South Jersey focusing on arts and entertainment, dining, nature and agriculture, civic organizations, local history, and adult and youth sports and recreation.

The paper will be a tabloid-style newspaper printed monthly and distributed for free to establishments all around South Jersey. For our first couple of issues, our plan is to start with 20 pages and 5,000 copies per issue. We'll be distributed in around 100 locations, focusing primarily on breweries, wineries, bars, distilleries, coffee shops, bakeries, counter service and full service restaurants. We also have some unique distribution locations onboarded such as Antique Shops, Estate Sale Companies and Home Interior Design Offices. We will then move to 10,000 copies in 200 locations and offer a subscription service for direct mailing as well.

We've partnered with content creators that we've identified as being perfect for this project because of their already booming social media presence. You may be familiar with some of these brands as their followings are massive, such as South Jersey Food Scene and 42 Freeway. Their social media platforms have upward of ½ million followers, and their content reaches multi-millions monthly. Our plan is to curate some of their online content and include it in our print product as a way to enshrine their work and make it tangible for readers

By advertising with us, your business gains visibility in hundreds of thousands of households. You have the opportunity to position your brand alongside other trusted local businesses as well as support local journalism and community engagement. We believe there is great potential for growth. We hope to expand by first increasing the number of pages, then going to weekly issues, and finally producing multiple editions. In that latest stage, we would tailor the content, and advertising, to smaller more specific coverage areas.

Let's discover together how South Jersey Local can boost your business!

## **GET TO KNOW US!** CHECK OUT OUR PROFILE FROM OUR FIRST ISSUE



Danielle D'Aquila Publisher

> Joe D'Aquila Editor

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# What is SOUTH JERSEY LOCAL?

#### Welcome to The South Jersev Local!

We are a new print publication dedicated to celebrating the vibrant communities that make up southern New Jersey. Our goal is to tell the

stories of the people and places that make our region such a great place to live. We'll be focusing on Burlington, Camden, Gloucester, Salem, Cumberland, Atlantic and Cape May counties. We'll be shining a light on all of the communities of South Jersey.

#### Who are we?

We are Danielle and Joe D'Aquila from Mantua Township in Gloucester County. We've been pursuing this crazy idea of a new print newspaper (in this digital age?) for the past year.

Did you notice on

Volume 0, Issue 0? This is not a typo! We're treating this first run of our little paper as a prototype or trial. So hang on to your copy - it'll be a collector's item one day!





Why Print?

In an age of digital overload, we cherish the tactile experience of a well-crafted newspaper and think there are enough people out there who feel the same way.

Like the resurgence in the popularity of physical media like vinyl records, we be-

paper every month. So look for us in your favorite shops, and be sure to support all of these wonderful local businesses while picking up our latest issue.

#### We're Online Too!

While our primary focus will be our print product, we'll use our website and our sothe front page it says lieve there's still some- cial media presence as

tools to tell even more stories and connect with the community.

To help us out in our mission, we've enlisted the help of a number of online partners, many of whom you may already know.

These online content creators have graciously allowed us to share and repackage their digital works for our readers in our print product. You'll find their work inside! (See Page 8).

So, please join us on our journey as we weave the fabric of South Jersey's tapestry, one story at a time!

### **Our Mascot!** Ain't he cute?





### SOUTH JERSEY DEMOGRAPHICS

### POPULATION

Atlantic	274,534
Burlington	461,860
Camden	523,485
Саре Мау	100,000
Cumberland	154,152
Gloucester	302,294
Salem	64,837
TOTAL	1,881,162

### MEDIAN HOUSEHOLD INCOME

Atlantic	\$77,053.00
Burlington	\$102,532.00
Camden	\$83,763.00
Саре Мау	\$84,364.00
Cumberland	\$64,908.00
Gloucester	\$97,475.00
Salem	\$87,294.00
AVERAGE	\$85,341.29

### MEDIAN RESIDENT AGE

Atlantic	43
Burlington	42
Camden	39
Саре Мау	53
Cumberland	39
Gloucester	40
Salem	42
AVERAGE	43

### MUNICIPALITIES

Atlantic	23
Burlington	40
Camden	37
Саре Мау	15
Cumberland	14
Gloucester	24
Salem	15
TOTAL	168



### WHY PRINT

1. In-depth reporting: Print journalism allows for longer, more in-depth articles that can fully explore complex issues. While online news sites often focus on quick, bite-sized updates, print publications can provide detailed analysis and comprehensive coverage.

2. Investigative reporting: The space and resources available in print publications make them wellsuited for in-depth investigative reporting. These are the kinds of stories that can bring about real change, but they require the time and effort that many online outlets can't devote to it.

3. Lack of algorithmic bias: When you read a print newspaper or magazine, you're exposed to a wide range of topics and viewpoints. You might read an article on a subject you wouldn't have sought out online. This can broaden your perspective in a way that algorithm-driven online news feeds do not.

4. Tangible experience: Many people still prefer the tangible experience of reading physical print. They like the feel of the paper, the act of turning pages, the ability to easily flip back and forth between articles. Print also allows for a more relaxed, focused reading experience without the distractions of pop-ups, notifications, etc.

5. No risk of misinformation: With the rise of fake news online, many readers are looking for trusted sources of information. Established print publications have a reputation for fact-checking and accuracy that can be missing online.

6. Permanent record: Print creates a permanent public record in a way that online news does not. Articles and issues can be preserved for decades or even centuries, providing a historical record that can be valuable for research.

8. Better comprehension: Research has shown that people tend to comprehend and retain more information when they read physical print compared to reading on screens. This can make print a better choice for complex or important topics.

9. No need for internet: With print, you can read anywhere, anytime, without needing to worry about internet access. This makes it a great choice for commuting, travel, or any time you might be offline.

10. Classic aesthetic: Print publications have a classic aesthetic that many people find appealing. The design, typography, and use of photos and illustrations can create a visually engaging reading experience that is often lacking online.



# \*50% OFF FIRST AND SECOND MONTH ADS!\*

BUSINESS CARD SIZE 3.25 " X 2" \$125 per month

1/8 PAGE ADVERTISEMENT 5" X 4" \$225 per month

14 PAGE ADVERTISEMENT 5" X 8" \$400 per month

1/2 PAGE ADVERTISEMENT 10" X 8" \$725 per month

FULL PAGE ADVERTISEMENT (BACK COVER AVAILABLE) 10" X 16" \$1400 per month

> \*\*Must Purchase 2 Months for Discount\*\* \*\*\*All Ads Are Available in Full Color at No Extra Cost\*\*\* \*\*\*\*Ad Design Available for an Additional Fee\*\*\*\*